



At Food Related, we believe that family comes first, before anything in this world. Through the support of our family and community, we've grown from humble beginnings to the company we are today. We've learned about resilience, adaptation, and being there for our community. We've learned that food is the best excuse in the world to bring people together.

When you put a heart in your logo, you have to live up to it. So, it was only natural that we open our hearts to not only our own community, but communities all over Texas and across the country. With each product we send, each new partner we make, each person we help, our family grows.

Now it's time to grow our family even further as we look towards the future. We'd love for you to join us.

# OUR HISTORY

- 1996** | Manuel Ciorciari founded **Gaucha Gourmet** an online retail store.
- 2010** | Youngest son, Luciano Ciorciari (15 years in upscale restaurant and hotel management) takes over business, and is soon joined by his brother, Juan Ciorciari (Master of Science in Physics). Together they develop Wholesale Distribution for San Antonio and Austin.
- 2018** | Oldest son Raul Ciorciari (MBA) joins to relaunch online presence. Over the next year, Wholesale Distribution is expanded to include Houston, Dallas and South Texas.
- 2019** | Gaucha Gourmet is rebranded as **Food Related** to reflect company evolution while maintaining original values.
- 2020** | Food Related launches focusing on Texas wide distribution and creating stronger wholesale and retail presence online.  
| [www.foodrelated.com](http://www.foodrelated.com)

# OUR PROMISE

TO BUILD LONG-LASTING  
RELATIONSHIPS BASED ON TRUST.

# OUR VALUES

LOVE

SERVICE

HONESTY

RESPECT

GRATITUDE

FAIRNESS

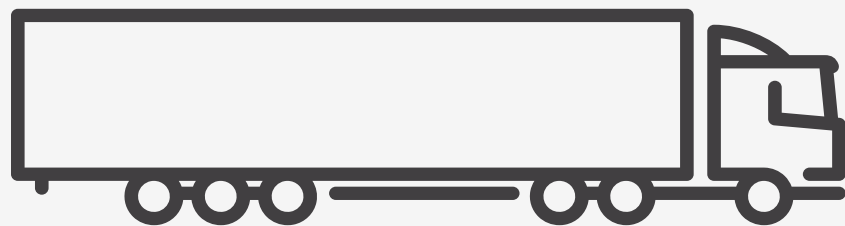
TRUSTWORTHINESS



# FOOD RELATED CERTIFICATIONS



# ABOUT FOOD RELATED **SERVICES**



## **BULK FULL TRUCK LOAD**

Page 5



## **BY THE PALLET**

Page 6



## **CUSTOMIZABLE MEAL KITS**

Page 7



## **NUTRITION BASED PROGRAM**

Page 8



## **CULINARY KITCHEN PROGRAMS**

Page 10



## **CORPORATE GIFTS**

Page 11

# BULK FULL TRUCK LOAD

Food Related can ship any of our offered products to your facility anywhere in the United States. By choosing us for your bulk needs, you can trust in low prices and a smooth delivery of your goods. Long-Term Contracts are also available for select commodity items.

- ♥ Ship Large Quantities (Full Truck Loads available)
- ♥ Most Cost-Effective Option
- ♥ Internal Logistics Coordination – Save on Freight!
- ♥ Work Directly with Your Warehouse for Deliveries
- ♥ Long Term Contracts Available

PRODUCT LIST

CLICK HERE TO SEE OUR  
PRODUCT LIST



# BY THE PALLET

We understand that there are many facilities that do not have the demand or space to order full truckloads of product at a time. Food Related can mix and match any of our offered products via LTL depending on your needs.

- ♥ Flexibility to Ship Small Quantities (Mixed Truck Loads available)
- ♥ Distribution Center Located in San Antonio, TX
- ♥ Internal Logistics Coordination – Save on Freight!
- ♥ Work Directly with Your Warehouse for Deliveries
- ♥ We Accept and Encourage New Product Sourcing Requests!

PRODUCT LIST

CLICK HERE TO SEE OUR  
PRODUCT LIST



# CUSTOMIZABLE MEAL KITS

Food Related is a proud producer of meal kits that are 100% customizable. You can choose from our wide variety of options in our Food Kit Catalog or simply send a request with your budget, dietary restrictions and interested products and our team will customize a meal kit to suit your every need.

- ♥ Kits Assembled and Delivered Distribution Ready
- ♥ Available in Fresh and Shelf Stable Options
- ♥ Partner Branding with Your Organization Logo
- ♥ Curated to Meet Specific Needs of Existing or New Programs
- ♥ Recurring Deliveries Available

FOOD KIT CATALOG

CLICK HERE TO SEE OUR  
CATALOG LIST



**YOUR NAME**  
FOOD BANK

What's inside your food box:

♥ 2-15 oz Canned Peas	♥ 4-5 oz Canned Tuna
♥ 7-4 oz Diced Carrots	♥ 18 oz Peanut Butter
♥ 2-15 oz Applesauce	♥ 16 oz Dry Pinto Beans
♥ 3-15 oz Mixed Fruit	♥ 1 lb Dry Rice
♥ 15 oz Diced Tomatoes	♥ 1 lb Whole Wheat Pasta
♥ 3-8 oz Pasta Sauce	♥ 14 oz Rolled Oats
♥ 33.8 oz Shelf Stable	♥ 17.63 oz Multigrain Cereal

Packed by:  
**FOOD related**



# NUTRITION BASED PROGRAMS

- ♥ Follow HER (Healthy Eating Research) Guidelines
- ♥ Curated to Meet Specific Needs of Existing or New Programs, such as:
  - Children Backpack/Breakfast Meals Program
  - Diabetic Friendly Program
  - Ethnically Diverse Food Program
  - College Food Access Program
  - Commodity Food Program
  - Mobile Pantry Staples
  - And More!



[FOOD KIT CATALOG](#)

CLICK HERE TO SEE OUR  
CATALOG LIST

# LFPA ELIGIBLE PRODUCER

- ♥ Producer of meal kits with customizable level of Texas-made products
- ♥ Producer/manufacturer of Natural Form Products for the LFPA
- ♥ Able to Drop Ship Mixed or Full Truck Loads of products produced in Texas, such as:
  - Proteins
  - Produce
  - Pasta
  - Dairy
  - Oats/Cereal



LFPA CATALOG

CLICK HERE TO SEE OUR  
CATALOG LIST

# CULINARY KITCHEN PROGRAMS

Food Related is your source for quality, budget-friendly ingredients that ensure the chefs in your kitchen have the products they need to make a lasting impact. Choose from a wide range of Food Service items to supply any program or kitchen. We believe that Chefs are the backbone in our mission to feed the world unquantifiable love, and we aim to support them in all that we do.

- ♥ Food Service Sized Products
- ♥ Culinary Workforce Training support
- ♥ Nutritious Products for Summer Meal Program
- ♥ Recipe Development Support



# CORPORATE GIFTS

- ♥ Elevate Gifting to Employees/Volunteers
- ♥ Steak and Fine Wines
- ♥ Charcuterie and Accoutrements Options



GIFT BOXES

[CLICK HERE TO SEE OUR  
GIFT OPTIONS](#)



# ABOUT FOOD RELATED COMMUNITY OUTREACH

LOVE  
DROP  
OFF

by Food Related



When the pandemic struck, people and businesses everywhere faced extreme hardships. In response to the rising need in our community, Food Related launched the Love Drop Off program in 2020 to provide hundreds of food kits to restaurant employees who suddenly found themselves out of work.

Love Drop Off continues today as a way to give back to our community, partnering with local food banks to help those in need. We remain strongly committed to our partners, and to those our partners serve. Together, we can make a real difference and foster a stronger, more compassionate community.

# OUR UNQUANTIFIABLE AMOUNT OF LOVE IS OUR GREATEST ASSET.



“For the businessman, orchestrating aid for people without resources honors the legacy of his father, Manuel Ciorciari.”

– Vincent T. Davis, Staff Writer at the San Antonio Express News

“We felt the need to do something for the people that have done so much for us throughout the years.”

– Luciano Ciorciari, CEO of Food Related, Schertz, Tx

“We are thankful for our partners for being able to make this happen for them...it really does mean a lot to them.”

– Elizabeth Lutz, Executive Director of Health Collaborative, San Antonio, Tx



## FOR MORE INFORMATION CONTACT US

Weston Bracamontes  
Weston@foodrelated.com  
(909) 576-6879

Luciano Ciorciari  
Luciano@foodrelated.com  
(210) 685-9087

